REPUBLIC OF KENYA



P.O. BOX 260 - 10304, KUTUS.

DEPARTMENT OF FINANCE AND ECONOMIC PLANNING

OPEN TENDER

FOR

PROVISION OF GROUP MEDICAL COVER AND WIBA INSURANCE SERVICES FOR COUNTY GOVERNMENT OF KIRINYAGA STAFF

FOR YEAR 2020/2021

TENDER NEGOTIATION NO:850384-2020/2021

County Government of Kirinyaga P.O. Box 260-10304 KUTUS

Website: www.Kirinyaga.go.ke

FEBRUARY 2021

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SECTION I - INVITATION FOR TENDER

Tender Negotiation No: **850384-2020/2021**

Tender Name: TENDER FOR PROVISION OF GROUP MEDICAL COVER AND WIBA INSURANCE SERVICES FOR COUNTY GOVERNMENT OF KIRINYAGA STAFF

County Government Kirinyaga invites Bidders who are technically and financially capable to provide Insurance underwriting services.

Interested and eligible candidates may obtain detailed information and inspect the tender documents at Kirinyaga County Headquarters, Kutus, Supply Chain Management Office, Room B15 during normal working hours. Interested and eligible tenderers may obtain further information from and inspect the tender documents at Director Supply Chain Management Office, 1st Floor, Kirinyaga County Headquarters, Kutus during normal working hours.

A complete set of tender documents may be obtained by interested bidders from the Public Procurement Information Portal website http://tenders.go.ke or the County website www.kirinyaga.go.ke. Bidders who download the documents from the website MUST forward their particulars (Name, contacts, physical address and the tender no./ description) immediately to procurement@kirinyaga.go.ke for recording and any further clarifications or addendums.

Tenderers shall electronically upload copies of all the relevant certificates and documents on e-procurement system in support of their bids on or before **WEDNESDAY** 3RD **MARCH 2021 AT 11.00 A.M.**

Tenderers shall ensure that the submitted bid (documents) is (are) serialized/paginated, intact and in PDF format. (i.e. each page in the submitted bid shall have serial identification and uploaded in PDF format).

Prices quoted should be inclusive of all taxes and delivery costs and must be expressed in Kenya shillings and shall remain valid for a period of 120 days from the closing date of the tender.

The tender securing declaration form/ tender security/bid bond **MUST** be scanned and uploaded along with the electronic bid documents and the **original physical tender securing declaration form/ tender security/bid bond SHALL** be submitted to The County Government of Kirinyaga Headquarters, Kutus, Supply Chain Management Office, 1st floor Room B15 on or before the date & time indicated above mentioned.

Failure to submit the original physical tender securing declaration form/ tender security before the closing of the bid shall lead to disqualification of the bid.

Preliminary and Technical bid documents shall automatically close immediately after the indicated date & time above mentioned. Thereafter the bids will be electronically opened in the presence of tenderers who choose to attend at the 3rd floor Conference Room, Kirinyaga County Headquarters, Kutus or as may be indicated in the Tender Document The tenderers' representatives who choose to attend shall sign a register evidencing their attendance.

HEAD, SUPPLY CHAIN MANAGEMENT FOR: COUNTY SECRETARY

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SECTION II: INSTRUCTIONS TO TENDERERS

2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all Tenderers eligible as described in the invitation to tender. Successful Tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2 County Government Kirinyaga (hereinafter referred to as the 'County Government Kirinyaga') employees, committee members, board members and their relatives (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the Tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the County Government Kirinyaga to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4 Tenderers involved in the corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

2.2 Cost of Tendering

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the County Government Kirinyaga, will in no case be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.
- 2.2.1 The price to be charged for the hard copy of the tender document shall be KSh.1, 000/-
- 2.2.2 The County Government Kirinyaga shall allow the Tenderer to review the tender document free of charge before purchase.

2.3 Contents of Tender Document

- 2.3.1 The tender documents comprise the documents listed below and addenda issued in accordance with clause 2.5 of these instructions to Tenderers.
 - (i) Instructions to Tenderers
 - (ii) General Conditions of Contract
 - (iii) Special Conditions of Contract
 - (iv) Schedule of Requirements
 - (v) Details of Insurance Cover
 - (vi) Form of Tender
 - (vii) Price Schedules
 - (viii) Contract Form

- (ix) Confidential Business Questionnaire Form
- (x) Tender security Form
- (xi) Performance security Form
- (xii) Declaration Form
- 2.3.2 The Tenderer is expected to examine all instructions, forms, terms and specification in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the Tenderer's risk and may result in the rejection of its tender.

2.4 Clarification of Tender Documents

- 2.4.1 A prospective Tenderer making inquiries of the tender documents may notify the County Government Kirinyaga by post, fax or by email at the County Government Kirinyaga address indicated in the Invitation for tenders. The County Government Kirinyaga will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of the tenders, prescribed by the County Government Kirinyaga. Written copies of the County Government Kirinyaga response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective Tenderers who have received the tender documents.
- 2.4.2 The County Government Kirinyaga shall reply to any clarifications sought by the Tenderer within 3 days of receiving the request to enable the Tenderer to make timely submission of its tender.
- 2.4.3 Preference where allowed in the evaluation of tenders shall not exceed 15%.

2.5 Amendment of Tender Documents

- 2.5.1 At any time prior to the deadline for submission of tenders, the County Government Kirinyaga, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Tenderer, may modify the tender documents by issuing an addendum.
- 2.5.2 All prospective Tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3 In order to allow prospective Tenderers reasonable time in which to take the amendment into account in preparing their tenders, the County Government Kirinyaga, at its discretion, may extend the deadline for the submission of tenders.

2.6 Language of Tender

2.6.1 The tender prepared by the Tenderer, as well as all correspondence and documents relating to the tender exchanged by the Tenderer

and the County Government Kirinyaga, shall be written in English language. Any printed literature furnished by the Tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.7 Documents Comprising the Tender

- 2.7.1 The tender prepared by the Tenderer shall comprise the following components:
 - (a) A Tender Form and a Price Schedule completed in accordance with paragraph 2.8, 2.9 and 2.10 below;
 - (b) Documentary evidence established in accordance with paragraph 2.11that the Tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
 - (c) Tender security furnished in accordance with paragraph 2.12; and
 - (d) Declaration Form.

2.8 Form of Tender

2.8.1 The Tenderer shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents, indicating the services to be preformed.

2.9 Tender Prices

- 2.9.1. The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.
- 2.9.2. Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:
- 2.9.3. Prices quoted by the tenderer shall remain fixed during the term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.
- 2.9.4. Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 2.9.5. Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 2.9.6. Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

2.10 Tender Currencies

2.10.1. Prices shall be quoted in Kenya Shillings unless otherwise specified in the appendix to in Instructions to Tenderers

2.11 Tenderers Eligibility and Qualifications

- 2.11.1 Pursuant to paragraph 2.1 the Tenderer shall furnish, as part of its tender, documents establishing the Tenderers eligibility to tender and its qualifications to perform the contract if it's tender is accepted.
- 2.11.2 The documentary evidence of the Tenderer's qualifications to perform the contract if its tender is accepted shall establish to the County Government Kirinyaga's satisfaction that the Tenderer has the financial and technical capability necessary to perform the contract.

2.12 Tender Security

- 2.12.1.The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.
- 2.12.1.The tender security shall be in the amount not exceeding 2 per cent of the tender price.
- 2.12.2.The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7
- 2.12.3. The tender security shall be denominated in a Kenya Shillings or in another freely convertible currency and shall be in the form of:
 - a) bank guarantee.
 - b) Cash.
 - c) Such insurance guarantee approved by the Authority.
 - d) Letter of credit
- 2.12.4. Any tender not secured in accordance with paragraph 2.12.1 and 2.12.3 will be rejected by the Procuring entity as non-responsive, pursuant to paragraph 2.20
- 2.12.5.Unsuccessful tenderer's security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the procuring entity.
- 2.12.6. The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.26, and furnishing the performance security, pursuant to paragraph 2.27.
- 2.12.7. The tender security may be forfeited:
 - (a) If a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or
 - (b) In the case of a successful tenderer, if the tenderer fails:
 - (i) To sign the contract in accordance with paragraph 30

or

- (ii) to furnish performance security in accordance with paragraph 31.
- (c) If the tenderer rejects, correction of an error in the tender.

2.13 Validity of Tenders

- 2.19.1 Tenders shall remain valid for **120 days** after date of tender opening pursuant to paragraph 2.13. A tender valid for a shorter period shall be rejected by the County Government Kirinyaga as non-responsive.
- 2.19.2 In exceptional circumstances, the County Government Kirinyaga may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A Tenderer may refuse the request without forfeiting its tender security. A Tenderer granting the request will not be required nor permitted to modify its tender.

2.14 Format and Signing of Tender

- 2.14.1 The Tender shall be typed or written in indelible ink. It shall be signed by the Tenderer or a person or persons duly authorized to bind the Tenderer to the contract.
- 2.14.2 The authorization shall be indicated by a written Power of Attorney granted by the Tenderer to the authorized person before any of the following persons: -
- a) For local Tenderers, a Commissioner of Oaths ora Notary Public or a Magistrate of the Kenyan Judiciary

In either case above, the Power of Attorney shall accompany the Tender.

- 2.14.3 All pages of the Tender, including un-amended printed literature, shall be initialed by the person or persons signing the Tender and serially numbered.
- 2.14.4 The Tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the Tenderer, in which case such corrections shall be initialed by the person or persons signing the Tender.
- 2.14.5 KPLC will assume no responsibility whatsoever for the Tenderer's failure to comply with or observe the entire contents of this paragraph 2.14
- 2.14.6 Any Tender not prepared and signed in accordance with this paragraph (2.14) shall be rejected by KPLC as non-responsive, pursuant to paragraph 2.22.

2.15 Deadline for Submission of Tenders

2.15.1 Tenders must be Submitted to County Government of Kirinyaga through *Ifmis Supplier Portal*: <u>Supplier.treasury.go.ke</u>

- tendering portal in PDF form not later than **Wednesday** 3rd **March**, **2021**. The system shall not permit submission after the said date and time or unless otherwise specified under Appendix to instruction to tenderers.
- 2.15.2 Tenders shall be delivered to the Employer at the address specified above not later than the time and date specified in the invitation to tender. However, the Employer may extend the deadline for submission of tenders by issuing an amendment in accordance with Sub-Clause 2.5 in which case all rights and obligations of the Employer and the tenderers previously subject to the original deadline will then be subject to the new deadline.
- 2.15.3 Any tender received after the deadline prescribed in clause 2.17 will be returned to the tenderer un-opened.
- 2.15.4 Tenderers may modify or withdraw their tenders by giving notice in writing before the deadline prescribed in clause 2.17. Each tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and delivered in accordance with clause 2.18, with the outer and inner envelopes additionally marked "MODIFICATION" and "WITHDRAWAL", as appropriate. No tender may be modified after the deadline for submission of tenders.
- 2.15.5 Withdrawal of a tender between the deadline for submission of tenders and the expiration of the period of tender validity specified in the invitation to tender or as extended pursuant to Clause 2.17 may result in the forfeiture of the Tender Security pursuant to Clause 2.14.
- 2.15.6 Tenderers may only offer discounts to, or otherwise modify the prices of their tenders by submitting tender modifications in accordance with Clause 2.18 or be included in the original tender submission.

2.16 Modification and Withdrawal of Tenders

- 2.16.1 The Tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the County Government Kirinyaga prior to the deadline prescribed for submission of tenders.
- 2.16.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked and dispatched in accordance with the provisions of paragraph 2.14.a withdrawal notice may also be sent by fax or email but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.16.3 No tender may be modified after the deadline for submission of tenders.

2.16.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.8.

2.17 Tender Opening and Evaluation

- 2.17.1 All bids Document shall automatically close after the closing date and time and thereafter they shall be electronically opened in the presence of Tenderers' representatives who choose to attend
- 2.17.2 The tenderers' names, the tender prices, the total amount of each tender and of any alternative tender (if alternatives have been requested or permitted), any discounts, tender modifications and withdrawals, the presence or absence of Tender Security, and such other details as may be considered appropriate, will be announced by the Employer at the opening. Minutes of the tender opening, including the information disclosed to those present will be prepared by the Employer.
- 2.17.3 Information relating to the examination, clarification, evaluation, and comparison of tenders and recommendations for the award of Contract shall not be disclosed to tenderers or any other persons not officially concerned with such process until the award to the successful tenderer has been announced. Any effort by a tenderer to influence the Employer's officials, processing of tenders or award decisions may result in the rejection of his tender.
- 2.17.4 To assist in the examination, evaluation, and comparison of tenders, the Employer at his discretion, may ask any tenderer for clarification of the tender, including breakdowns of unit rates. The request for clarification and the response shall be in writing or by cable, telex or facsimile but no change in the price or substance of the tender shall be sought, offered, or permitted except as required to confirm the correction of arithmetic errors discovered in the evaluation of the tenders in accordance with Clause 2.14.
- 2.17.5 Prior to the detailed evaluation of tenders, the Employer will determine whether each tender
 - (a) meets the eligibility criteria defined in Clause 2.1;
 - (b) has been properly signed;
 - (c) is accompanied by the required securities; and
 - (d) is substantially responsive to the requirements of the tendering documents. A substantially responsive tender is one which conforms to all the terms, conditions and specifications of the tendering documents, without material deviation or reservation. A material deviation or reservation is one: (a) which affects in any substantial way the scope, quality, or performance of the works; (b) which limits in any substantial way, inconsistent with the tendering documents, the Employer's rights or the tenderer's

- obligations under the Contract; or (c) whose rectification would affect unfairly the competitive position of other tenderers presenting substantially responsive tenders.
- 2.17.6 If a tender is not substantially responsive, it will be rejected, and may not subsequently be made responsive by correction or withdrawal of the nonconforming deviation or reservation.
- 2.17.7 Tenders determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows:
 - (a) where there is a discrepancy between the amount in figures and the amount in words, the amount in words will prevail; and
 - (b) Where there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will prevail, unless in the opinion of the Employer, there is an obvious typographical error, in which case the adjustment will be made to the entry containing that error.
 - (c) In the event of a discrepancy between the tender amount as stated in the Form of Tender and the corrected tender figure in the main summary of the Bill of Quantities, the amount as stated in the Form of Tender shall prevail.
 - (d) The Error Correction Factor shall be computed by expressing the difference between the tender amount and the corrected tender sum as a percentage of the corrected Builder's Work (i.e. Corrected tender sum less P.C. and Provisional Sums)
 - (e) The Error Correction Factor shall be applied to all Builder's Work (as a rebate or addition as the case may be) for the purposes of valuations for Interim Certificates and valuation of variations.
 - (f) the amount stated in the tender will be adjusted in accordance with the above procedure for the correction of errors and, with concurrence of the tenderer, shall be considered as binding upon the tenderer. If the tenderer does not accept the corrected amount, the tender may be rejected and the Tender Security may be forfeited in accordance with clause 3.11.
- 2.17.8 The Employer will evaluate and compare only the tenders determined to be substantially responsive in accordance with Clause 2.14.6.
- 2.17.9 In evaluating the tenders, the Employer will determine for each tender the evaluated tender price by adjusting the tender price as follows:

- (a) making any correction for errors pursuant to clause 2.14.6;
- (b) Excluding provisional sums and the provision, if any, for contingencies in the Bill of Quantities, but including Day works where priced competitively.
- (c) making an appropriate adjustment for any other acceptable variations, deviations, or alternative offers submitted in accordance with clause 2.4.7; and
- (d) making appropriate adjustments to reflect discounts or other price modifications offered in accordance with clause 2.4.7
- 2.17.10 The Employer reserves the right to accept or reject any variation, deviation, or alternative offer. Variations, deviations, and alternative offers and other factors which are in excess of the requirements of the tender documents or otherwise result in unsolicited benefits for the Employer will not be taken into account in tender evaluation.
- 2.17.11 The tenderer shall not influence the Employer on any matter relating to his tender from the time of the tender opening to the time the Contract is awarded. Any effort by the Tenderer to influence the Employer or his employees in his decision on tender evaluation, tender comparison or Contract award may result in the rejection of the tender.
- 2.17.12 Firms incorporated in Kenya where indigenous Kenyans own 51% or more of the share capital shall be allowed a 10% preferential bias provided that they do not sub-contract work valued at more than 50% of the Contract Price excluding Provisional Sums to a non-indigenous sub-contractor.

2.18 Clarification of Tenders

- 2.18.1 To assist in the examination, evaluation and comparison of tenders the County Government Kirinyaga may, at its discretion, ask the Tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.18.2 Any effort by the Tenderer to influence the County Government Kirinyaga in the County Government Kirinyaga tender evaluation, tender comparison or contract award decisions may result in the rejection of the Tenderers' tender.

2.19 Preliminary Examination and Responsiveness

2.19.1 The County Government Kirinyaga will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been

- furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.19.2 The Tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in any way by any person or entity.
- 2.19.3 The County Government Kirinyaga may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation provided such waiver does not prejudice or affect the relative ranking of any Tenderer.
- 2.19.4 Prior to the detailed evaluation, pursuant to paragraph 2.22, the County Government Kirinyaga will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations the County Government Kirinyaga's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.19.5 If a tender is not substantially responsive, it will be rejected by the County Government Kirinyaga and may not subsequently be made responsive by the Tenderer by correction of the nonconformity.

2.20 Conversion to single currency

2.21.1 Where other currencies are used, the procuring entity will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the central bank of Kenya.

2.21 Evaluation and comparison of tenders.

- 2.21.2 The procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20
- 2.21.3 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.
- 2.21.4 The Procuring entity's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4 and in the technical specifications:
 - a) operational plan proposed in the tender;
 - b) deviations in payment schedule from that specified in the Special Conditions of Contract

2.21.5 Pursuant to paragraph 22.3 the following evaluation methods will be applied:

a) Operational Plan

The Procuring entity requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than the procuring entity have required delivery time will be treated as non-responsive and rejected.

b) Deviation in payment schedule

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The Procuring entity may consider the alternative payment schedule offered by the selected tenderer.

- 2.21.6 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.
- 2.21.7 To qualify for contract awards, the tenderer shall have the following:
 - a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
 - b) Legal capacity to enter into a contract for procurement
 - c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
 - d) Shall not be debarred from participating in public procurement.

2.22 Contacting the procuring entity

- 2.22.1. Subject to paragraph 2.19, no tenderer shall contact the procuring entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.22.2. Any effort by a tenderer to influence the procuring entity in its decisions on tender evaluation, tender comparison or contract award may result in the rejection of the tenderers tender.

2.23 Award of Contract

a) Post qualification

- 2.23.1. In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.23.2. The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderer's qualifications submitted by the tenderer, pursuant to paragraph 2.1.2, as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.23.3. An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

b) Award Criteria

- 2.23.4. Subject to paragraph 2.22 the Procuring entity will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.
- 2.23.5. The procuring entity reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the procuring entity's action. If the procuring entity determines that none of the tenderers is responsive; the procuring entity shall notify each tenderer who submitted a tender.
- 2.23.6. A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.24 Notification of award

- 2.24.1. Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.24.2. The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and the procuring entity pursuant to clause 2.26. Simultaneously the other tenderers shall be notified that their tenders have not been successful.
- 2.24.3. Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 27, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12

2.25 Signing of Contract

2.25.1. At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity

- will simultaneously inform the other tenderers that their tenders have not been successful.
- 2.25.2. Within fourteen (7) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.
- 2.25.3. The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.26 Performance Security

- 2.26.1. Within thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.26.2. Failure of the successful tenderer to comply with the requirement of paragraph 2.26 or paragraph 2.27.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated or call for new tenders.

2.27 Corrupt or Fraudulent Practices

- 2.17.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.17.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;
- 2.17.3 Further, a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in Public Procurement in Kenya.

APPENDIX TO INSTRUCTIONS TO TENDERERS

The following information for the procurement of insurance services shall complement, supplement, or amend, the provisions on the instructions to Tenderers. Wherever there is a conflict between the provisions of the instructions to Tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to Tenderers.

Instructions to Tenderers	Particulars of Appendix to Instructions to Tenderers			
2.9.3	Price quoted shall remain fixed for the period of cover unless where and when more items are added or salaries adjusted in which case the rates used shall be applied to determine the additional premium.			
2.10.1	Currency of the tender shall be in Kenya shillings.			
2.12.1	The bid security will be Kshs. 200,000.00 and valid for 150 days from the tender Closing and Opening date.			
2.21	The County Government Kirinyaga reserves the right to award the contract in whole or in part without any change in the unit price or terms and conditions.			
2.17	The evaluation of the tender will be in accordance with paragraph 2.15.3 and section VII.			
2.15.1	Tenders must be Submitted to County Government of Kirinyaga through <i>Ifmis Supplier Portal</i> : Supplier.treasury.go.ke tendering portal in PDF form not later than <i>Wednesday 3rd March</i> , 2021. The system shall not permit submission after the said date and time.			
2.17	Preliminary Examination and Responsiveness of Tenders: All documents required for preliminary evaluation SHALL be provided for in the technical document. These includes the form of tender and the tender security			
2.26	Tenderer must attach a declaration under oath that neither the company nor the directors are subject to investigation or litigation on corruption, fraudulent practices and/or economic crimes			

SECTION III: GENERAL CONDITIONS OF CONTRACT

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3.1 Definitions

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated:
 - (a) **The Contract**' means the agreement entered into between the County Government Kirinyaga and the Tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - (b) **'The Contract Price**' means the price payable to the Tenderer under the Contract for the full and proper performance of its contractual obligations.
 - (c) **'The Services**' means services to be provided by the Tenderer including any documents, which the Tenderer is required to provide to the County Government Kirinyaga under the Contract.
 - (d) **The County Government Kirinyaga**' means the County Government Kirinyaga.
 - (e) **'The Contractor**' means the organization or firm providing the services under this Contract.
 - (f) 'GCC' means the General Conditions of Contract contained in this section.
 - (g) 'SCC' means the Special Conditions of Contract.
 - (h) '**Day**' means calendar day.

3.2 Application

3.2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other part of the contract.

3.3 Standards

3.3.1 The services provided under this Contract shall conform to the standards mentioned in the schedule of requirements.

3.4 Use of Contract Documents and Information

- 3.4.1 The Contractor shall not, without the County Government Kirinyaga's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the County Government Kirinyaga's in connection therewith, to any person other than a person employed by the contractor in the performance of the Contract.
- 3.4.2 The Contractor shall not, without the County Government Kirinyaga's prior written consent, make use of any document or information enumerated in paragraph 3.4.1 above.

3.4.3 Any document, other than the Contract itself, enumerated in paragraph 2.4.1 shall remain the property of the County Government Kirinyaga's and shall be returned (all copies) to the County Government Kirinyaga on completion of the contract's or performance under the Contract if so required by the County Government Kirinyaga.

3.5 Patent Rights

3.5.1 The Contractor shall indemnify the County Government Kirinyaga against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof.

3.6 Performance Security

- 3.6.1 Within fourteen (14) days of receipt of the notification of Contract award, the successful Tenderer shall furnish to the County Government Kirinyaga the performance security where applicable in the amount specified in SCC.
- 3.6.2 The proceeds of the performance security shall be payable to the County Government Kirinyaga as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.6.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the County Government Kirinyaga and shall be in the form of:
 - a) Cash.
 - b) A bank guarantee.
- 3.6.4 The performance security will be discharged by the County Government Kirinyaga and returned to the Candidate not later than thirty (30) days following the date of completion of the Contractor's performance of obligations under the Contract, including any warranty obligations, under the Contract.

3.7 Delivery of Services and Documents

3.7.1 Delivery of the services shall be made by the Contractor in accordance with the terms specified by the County Government Kirinyaga in the schedule of requirements section VI and the special conditions of contract

3.8 Payment

- 3.8.1 The method and conditions of payment to be made to the contractor under this Contract shall be specified in SCC.
- 3.8.2 Payment shall be made promptly by the County Government Kirinyaga, but in no case later than sixty (60) days after submission of an invoice or claim by the contractor.

3.9 Prices

- 3.9.1 Prices charges by the contractor for Services performed under the Contract shall not, with the exception of any price adjustments authorized in SCC vary from the prices quoted by the Contractor in its tender or in the County Government Kirinyaga request for tender validity extension the case may be. No variation in or modification to the terms of the contract shall be made except by written amendments signed by the parties.
- 3.9.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).
- 3.9.3 Price quoted shall remain fixed for the period of cover unless where salaries are adjusted in which case the rates used shall be applied to determine the additional premium.
- 3.9.4 Price variation requests shall be processed by the County Government Kirinyaga within 30 days of receiving the request.

3.10 Assignment

3.10.1 The Contractor shall not assign, in whole or in part, its obligations to perform under this Contract, except with the County Government Kirinyaga prior written consent.

3.11 Termination for Default

- 3.11.1 The County Government Kirinyaga may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Contractor terminate this Contract in whole or in part:
 - (a) if the Contractor fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the County Government Kirinyaga.
 - (b) If the Contractor fails to perform any other obligation(s) under the Contract.
 - (c) If the Contract in the judgment of the County Government Kirinyaga has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 3.11.2 In the event the County Government Kirinyaga terminates the contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those undelivered, and the Contractor shall be liable to the County Government Kirinyaga for any excess costs for such similar services. The Contractor shall however continue performance of the contract to extent not terminated.

3.12 Termination for Insolvency

3.12.1 The County Government Kirinyaga may at any time terminate the contract by giving written notice to the Contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not prejudice or affect any right of action or remedy,

which has accrued or will accrue thereafter to the County Government Kirinyaga.

3.13 Termination for Convenience

- 3.13.1 In the event of a serious situation where the service delivery is continuously affected by the poor performance of the Contractor, the Client by notice to the Contractor, may terminate the Contract in whole or in part, at any time for its convenience.
- 3.13.2 The notice of termination shall specify that termination is for the Client's convenience, the extent to which performance of the Contractor under the Contract is terminated, and the date upon which such termination becomes effective.
- 3.13.3 For the remaining part of the contract after termination the County Government Kirinyaga may elect to cancel the services and pay to the contractor an agreed amount for partially completed services.

3.14 Resolution of Disputes

3.14.1 Any dispute between the parties as to matters arising pursuant to this contract or its interpretation that cannot be settled amicably within thirty (30) days after receipt by one party of the other party's request for such amicable settlement shall be referred for settlement by a single arbitrator agreed by the parties within sixty days from the date of service of the notice of dispute by either party to the other, or if the Parties failing to agree, to be appointed at the request of either Party by the Chairman for the time being of the Institute of the Chartered Arbitrators of Kenya (Kenya Chapter).

3.15 Governing Language

3.15.1 The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

3.16 Applicable Law

3.16.1 The contract shall be interpreted in accordance with the laws of Kenya unless otherwise expressly specified in the SCC.

3.17 Force Majeure

3.17.1 The Contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

3.18 Notices

3.18.1 Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by Fax or Email and confirmed in writing to the other party's address specified in the SCC.



3.18.2 A notice shall be effective when delivered or on the notices effective

date, whichever is later.

SECTION IV: SPECIAL CONDITIONS OF CONTRACT

- **4.1** The Special Conditions of Contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.
- **4.2** The Special Conditions of Contract with reference to the general conditions of contract.

General	Special conditions of contract			
conditions of	Special condi			
contract				
reference				
reference	Performance security: The	l le amoi:	Int of the performance	
3.6 3.7	security as a percentage of 5%. The performance security is the performance security. The performance security is the performance security is the performance security is the performance security is the performance is such as the performance is the performance is the performance is the performance is the performance in the performance is the performance in the performance is the performance in the performance in the performance is the performance in the performance in the performance is the performance in the performance is the performance in the performance security in the performance is such as the performance is the performance is the performance in the performance is the performance is the performance in the performance is the performance is the performance in the performance in the performance is the performance in the performance	the corrity shade in the table burance docume shall be so.	atract price shall be all be denominated in a form of a bank ank located in Kenya. companies awarded ents at the point of use ade by the tenderer in	
	in its Schedule of Requiren Conditions of Contract.	-		
	 (ii) Payment for the service Government Kirinyaga (iii) There shall be no advantion (iv) Payments shall be material Kirinyaga, in line with the control of the entitled, within 30 premiums paid. (vi) Premium payment for each be made after submission the respective underwaspecifications 	t shall he shall he shall he shall he ce payr de by he insured the control days, the control days, the control of the criter the shall he control the control of the criter the shall he control the control of the criter the shall he control the control of the criter the criter the criter the criter of the criter	be as follows: be made in local currency. be made by the County ment under this contract. the County Government rance or relevant Act. cact for default, CGK will to a prorate fund of the urance class SHALL only the original debit notes for that conforms to tender	
3.11	Price Variation: This will be - Salary increments - New Members of staff	applied	only when there is:	
3.18	Resolution of Disputes: T	he form	al mechanism for	
	resolution of disputes shall			
	Insurance Act Cap.481			
3.19	Language and Laws: Appli	cable la	nguage is English	

	and applicable laws are the Laws of Kenya
3.22	Notice: Procuring Entity's Addresses:
	The County Secretary & Head of Public Service,
	County Headquarters,
	P.O Box 260 - 10304,
	Kutus.

The contract will run for a period of two years

SECTION V- SCHEDULE OF REQUIREMENTS

TENDER NEGOTIATION NO: 850384-2020-2021

TERMS OF REFERENCE FOR MEDICAL COVER, GROUP PERSONAL ACCIDENT COVER AND LAST EXPENSE COVER FOR JOB GROUP P - U

COMPREHENSIVE MEDICAL COVER

The cover will be guided by SRC Circular No. SRC/TS/CGOVT/3/61 of 19th December, 2014 which provides for the following benefits for Employee as Principal, Spouse and up to four (4) dependent Children of below twenty-four (24) years. Dependent children over 24 years who are still in college or persons living with disability may be covered in the scheme on provision of appropriate evidence.

The Group Medical Cover and WIBA insurance must be within the scope below;

JOB GROUP	NO.STAFF	INPATIENT	OUTPATIENT	MATERNITY	DENTAL	OPTICAL
5 (GVN)	1	10,000,000	350,000	150,000	75,000	75,000
6 (DG)	1	5,000,000	350,000	150,000	75,000	75,000
7,8,9(CECM & CPSB)	15	3,000,000	350,000	150,000	50,000	50,000
R – T (C S, CoS, C O, Directors, Medical Consultants & Advisors)	43	2,500,000	350,000	150,000	50,000	40,000
Q (Deputy Directors & Medical Specialists)	8	2,000,000	250,000	150,000	50,000	40,000
P (Assistant Directors & Medical Specialists)	13	1,750,000	225,000	150,000	50,000	40,000
TOTALS	81					

BENEFITS PACKAGE

The scope of benefits includes comprehensive outpatient and inpatient medical treatment both within the country and overseas for the principal member and eligible dependents.

In addition, the cover shall provide for a Last Expense Cover for the Principal Member.

Out-patient Cover

The outpatient benefit package shall include both curative & preventive services which comprise, but not limited to: -

- 1. Consultation ii. Laboratory investigations
- 2. Drugs administration & dispensing
- 3. Dental health care services
- 4. Radiological examinations
- 5. Nursing and midwifery services
- 6. Maternal Child Health/Family Planning
- 7. Minor surgical procedures
- 8. Optical care
- 9. Rehabilitation services
- 10. Annual medical check-up
- 11. Referral for Specialized Services
- 12. Ambulance services
- 13. Day care services such as Manual Vacuum Aspiration (MVA), surgery and other medical services deemed fit by the clinician e.g. cases whereby a clinician may use the local anesthesia to numb a particular part of the body which may include minor surgery like incision, drainage and suturing of wounds.

Dental Care

The Dental Cover shall include dental consultation, orthodontics, root canal, dentures, cost of filling, X-rays and Extractions including surgical extractions together with anaesthetics fees, hospital and operating theatre cost. The Dental Cover can be accessed as per the provided limits on a Fee for Service basis provided the total cost in any one period of insurance does not exceed the limits specified.

Optical Care

A member shall benefit in the proportion of expenses on a Fee for Service basis for Doctor's consultation fees, cost of the eye and glasses and eye testing Replacement of frames and lenses provided the total cost in any one period of insurance does not exceed the limits specified.

Tests for Organ Donor(s)

The Cover shall meet the pre-test costs for the kidney donor identification upto a maximum of two (2). The potential donors shall be a paid up member of NHIF.

Annual medical Check

The principal member and spouse are eligible for annual general medical checkup at an accredited healthcare facility. Medical checkup will entail examination of the following:

- 1. Body mass index
- 2. Full Haemogram
- 3. Cholesterol
- 4. Blood sugar
- 5. Gamma GT
- 6. Urinalysis
- 7. PSA (Prostate Specific Antigen for Men above 40)
- 8. Pap smear for all women

9. Mammogram

Vaccinations

KEPI vaccines, Rota virus vaccine, Anti – rabies, Anti – Snake venom and yellow fever vaccine are catered for in the scheme.

How to Access Out- Patient Services

The Insurer shall provide a comprehensive list of accredited facilities widely covering the County and major towns and Cities. The insurer shall provide each member and dependent with a biometric medical access card and the system used must be capable of tracking expenditure via sms notification every time the members access services.

In-patient Cover

Inpatient care may include all medical and surgical conditions which need admission and where the management will be of therapeutic value. The Inpatient cover includes the following: -

- 1. Hospital accommodation charges
- 2. Nursing care
- 3. Diagnostic, laboratory or other medically necessary facilities and services
- 4. Rehabilitation services
- 5. Operating theatre services
- 6. Specialist consultations or visits
- 7. Radiology services
- 8. Drugs prescribed by treating clinician
- 9. Pre-hospitalization procedures such as laboratory, x-ray or other medical diagnostic procedures and tests

Maternity and Reproductive Health Cover

This cover includes the following: -

- 1. Consultation and treatment for both mother and child,
- 2. Cost of Child birth including caesarian section deliveries
- 3. Family planning services.

How to Access In-patient Services?

Members and their dependents shall access in-patient treatment at an accredited facility on the recommendation of a registered medical practitioner or in the case of emergency. Prompt pre-authorization shall be given by the Insurer.

Emergency Treatment

In case of a medical emergency, members and/or their declared dependents will access services in any accredited health facility. The facility should communicate to the Insurer for authorization.

Notification/Letters of Undertaking

The hospital will notify the Insurer for authorization in all cases as per the contract existing between the facility and the Insurer. Such authorization shall not be unreasonably withheld or delayed. In the event of delay and as a result

a member uses own resources to meet the cost of hospitalization and the services sought does not fall within the exclusions clause, the insurer shall reimburse such cost as may be certified by the hospital.

Overseas Treatment

- 1. Treatment costs for beneficiaries arising from a condition that warrants treatment not available in Kenya will be covered subject to pre-authorization by Insurer. Insurer shall cater for treatment cost and cost of travel for Member or Dependents and travel and accommodation costs for one person accompanying the patient.
- 2. Medical personnel accompanying a patient on recommendation by the referring Doctor shall be paid for a return air ticket and accommodation for a period not exceeding two days.
- 3. In cases of organ transplant, the Insurer shall cater for treatment and travel cost for the organ donor.
- 4. The Insurer shall reimburse claims related to emergency treatment incurred while the principal member is temporarily outside the country on official duty as long as the period is does not exceeding six weeks at any one visit.

Emergency Rescue Services

- **1. Local Road Ambulance.** Ambulance services for transportation and transfer of a sick member or dependent for treatment to the nearest Accredited Health Facility shall be provided.
- **2. Emergency Air Rescue** shall be availed by the Insurer for transportation and transfer of an injured member of the Scheme to health facilities where adequate treatment is available.

Specialized Services

The Insurer shall cover a member or dependents for Dental, Optical, Pressure Stockings, Orthodontics, Root canal, Dentures, Hearing Aids, Drug and Substance Abuse Rehabilitation Services, Renal, Trauma, Diabetes, Hypertension, In Vitro Fertilization (IVF) treatment, MRI, CT- Scan, and Cancer medical care and treatment services within the limits provided.

OTHER TERMS

The Insurer shall: -

- 1. Conduct member registration;
- 2. Issue members with Biometric Medical Access Cards that enable a member to track costs to access benefits;
- 3. Reimburse any cost incurred by members for services listed in the benefit package but not provided at the facility where they seek treatment;
- 4. Ensure efficient service delivery to members;
- 5. Establish mechanisms including a 24 hour operational centre and dedicated telephone lines to respond to members inquiries;
- 6. Put in place mechanisms to facilitate portability of medical benefits especially when members are outside their duty stations either on leave or official duty.
- 7. Provide a list of accredited and contracted facilities to offer the scope of the benefit package including specialized services.

The County shall reserve the right to vet the list of accredited and contracted facilities and reject those that it is of the opinion, based on feedback from members, do not offer satisfactory services.

The insurer shall conduct sensitization of members

Exclusions should be named if any

GROUP PERSONAL ACCIDENT COVER AND GROUP LIFE COVER

- a) The cover will be guided by The Work Injury Benefits Act, 2007 and any other Government of Kenya guidelines on the same.
- b) There should be deletion and inclusions of new members as and when required
- a) Legal Liability in respect of accidental death, bodily injury or illness/disease as declared arising out of and in the course of employment
- b) Exclusions should be named if any
- c) **State Officers** i. e. H. E. The Governor, H. E. The Deputy Governor and County Executive Committee Members
 - 1. **Group Personal Accident Cover: -** three times their annual basic salary
 - 2. **Group Life Cover**: three times their annual basic salary
- d) Others: -
 - 1. Death under GPA 5 years basic salary
 - 2. Death under WIBA 8 years gross salary
 - 3. Permanent total disability under GPA 5 years basic salary x percentage awarded
 - 4. Permanent total disability under WIBA 8 years (basic salary + house allowance) x percentage awarded
- e) The insurer must provide quarterly claims update on injured employees
- f) All the contract terms and conditions and any other insurance requirements MUST be clearly disclosed in the technical submissions
- g) Number of beneficiary should be M+4
- h) The Group Personal Accident Cover should be for all staff in the County. Attached to this memo is a copy of the staff list.

B. SERVICE TO BE PROVIDED BY COUNTY GOVERNMENT KIRINYAGA

- 1. Provide information required for the assignment within reasonable time of request.
- 2. Provide timely comments to documents prepared by the underwriter(s) for the assignment.
- 3. Provide details of the assets as to locality and any such other details as may be requested by the underwriter(s) from time to time
- 3. Pay premiums promptly.

GROUP PERSONAL ACCIDENT COVER AND GROUP LIFE COVER

- c) The cover will be guided by The Work Injury Benefits Act, 2007 and any other Government of Kenya guidelines on the same.
- d) There should be deletion and inclusions of new members as and when required
- i) Legal Liability in respect of accidental death, bodily injury or illness/disease as declared arising out of and in the course of employment
- j) Exclusions should be named if any
- k) **State Officers** i. e. H. E. The Governor, H. E. The Deputy Governor and County Executive Committee Members
 - Group Personal Accident Cover: three times their annual basic salary
 - 2. **Group Life Cover**: three times their annual basic salary
- 1) Others: -
 - 1. Death under GPA 5 years' basic salary
 - 2. Death under WIBA 8 years' gross salary
 - 3. Permanent total disability under GPA 5 years' basic salary x percentage awarded
 - 4. Permanent total disability under WIBA 8 years (basic salary + house allowance) x percentage awarded
- m) The insurer must provide quarterly claims update on injured employees
- n) All the contract terms and conditions and any other insurance requirements MUST be clearly disclosed in the technical submissions
- o) Number of beneficiary should be M+4
- p) The Group Personal Accident Cover should be for all staff in the County.

NOTE:

That failure to meet CGK contract obligation during the term of insurance will seriously affect your future participation in all insurance tenders at CGK and might lead to institution of legal redress.

SECTION VI - SCHEDULE OF REQUIREMENTS

TENDER NEGOTIATION NO: 850384-2020-2021

JOB GROUP	NO.STAFF	INPATIENT	OUTPATIENT	MATERNITY	DENTAL	OPTICAL
5 (GVN)	1	10,000,000	350,000	150,000	75,000	75,000
6 (DG)	1	5,000,000	350,000	150,000	75,000	75,000
7,8,9(CECM	15	3,000,000	350,000	150,000	50,000	50,000
& CPSB)						
R – T (C S,	43	2,500,000	350,000	150,000	50,000	40,000
CoS, CO,						
Directors,						
Medical						
Consultants						
& Advisors)						
Q (Deputy	8	2,000,000	250,000	150,000	50,000	40,000
Directors &						
Medical						
Specialists)						
P (Assistant	13	1,750,000	225,000	150,000	50,000	40,000
Directors &						
Medical						
Specialists)						
Total	81					

VII- PRICE SCHEDULE FORM

TENDER NEGOTIATION NO: 850384-2020-2021

ITEM NO.	DESCRIPTION OF INSURANCE COVER	TOTAL PREMIUM (Kshs.)
1.	Provision of Group Medical Cover and WIBA insurance services for Kirinyaga county government Staff in Job group P-U and Above.	
TOTAL	PREMIUM IN Kshs.	

CONTRACT PERIOD

The contract period will be two years. Please note a review for the performance of the cover will be conducted after one year before the renewal for the second year.

The county Government of Kirinyaga may acquire additional staff or remove some of its staff from the policy during the contract period. A Proposal should be included illustrating on the inclusion or omission of staff from the cover.

SECTION VIII - EVALUATION CRITERIA

STAGE 1: PRELIMINARY EVALUATION

The bidders Must submit the following mandatory requirements.

1.	MANDATORY REQUIREMENTS	(YES/NO)
1)	Copy of Certificate of Incorporation/ Business Name certified by	
	commissioner of oaths	
2)	Copy of KRA pin Certificate certified by commissioner of Oaths	
3)	Copy of Valid Tax Compliance Certificate certified by commissioner of	
	Oaths (will be checked with KRA TCC)	
4)	Duly filled, signed and stamped form of tender	
5)	Duly filled signed and stamped Confidential Business Questionnaire	
6)	Duly filled signed and stamped Price Schedule form	
7)	Certified copy of AKI membership for the current year 2021	
8)	Certified copy of the current registration certificate from IRA	
9)	Financial audited accounts for two (2) previous years endorsed,	
	signed and stamped by a registered external auditor.	
10)	Registration under Company's Act: The Underwriter must be a registered limited liability company and must have been in existence for at least ten (10) years. Attach proof. Must submit a copy of certificate of incorporation and Change of Name/particulars where applicable.	
11)	Must submit original Bid Bond of Kshs.200, 000.00 valid for 150 days	
1.0)	from date of tender opening.	
12)	Must have a Minimum share capital of Kshs. 300,000,000.00 for General underwriter and Life Underwriter.	
13)	Detailed work plan on how to manage the County Government Kirinyaga Account in line with the description of service / scope of service including the person / agent's contact details appointed to handle the account. The contact details for the appointed person / agent shall include name, office location, 24 hours telephone number and email address.	
14)	Duly filled, signed and stamped Self Declaration Form	
15)	Duly filled, signed and stamped Anti-Corruption Declaration form.	
	Must have been in existence for the last ten years providing Medical Insurance Services (Attach copies of IRA registration certificates for the last ten Years)	
17)	Must have had a medical Insurance premium turnover of at least Kshs. 500million in each of the last 3 years. (Please Tabulate and specify premiums for ease of calculations for each category.)	

Tenderers shall ensure that the submitted bid (documents) is (are) serialized/paginated, intact and in PDF format. (i.e., in the format of 1,2,3,4,5......) from the first page to the last page and uploaded in PDF format).

NB: At this stage, the tenderer's submission will either be responsive or non-responsive.

STAGE 2: TECHNICAL CRITERIA

The following evaluation Criteria shall be used for the purpose for technical evaluation. Consequently, **ALL TENDERERS MUST** abide by these requirements. Any underwriter who shall not submit any of the requirements below shall be disqualified. Insurers are required to fulfill the following conditions.

STAGE 2 - CGK TECHNICAL EVALUATION (TOTAL POINTS 100)

S/NO	Criteria	Method of Evaluation	Max Points	% Score
I.	Firm's experience in handling Similar assignment for the last four (4) years (Fire, GPA, Machinery break down/ Group life) (Evidence i.e debit note/risk notes, contract, etc required).	2.5 points for every year of Experience	10	
II.	Recommendation letters from at least 5 reputable clients	2 points for each reference	10	
III.	Evidence of 5 clients, each with premium of at least 20 million	2 points for every relevant client	10	
IV.	Professional qualification and experience of the Principal Officer (Attach certified CV and Certificate).	B.Com/Actuarial Science and ACII AIIK or Equivalent 2.5 Points for Each	5	
V.	Team Leader proposed for the assignment (Attach certified CV"S and Certificate Copies of academic and professional	Possession B.Com Degree Insurance Option / Actuarial Science - Max 2 points	2	
	certificate.	Possession of ACCI/AIIK Max 5 points	5	
		Relevant experience for the last 5 Year-1 point first every years of experience after qualification, max 5 points	5	
VI.	Professional qualification and Experience of four other	ACII/AIIK – 1 points each up to a Max of 4 points	4	
	technical personnel (Attach certified CV's and Certificates).	B Com (Insurance Option)/- Actuarial Science - 5 maximum points of 1.25 points per Officer.	5	
		Relevant experience -0.5 points for every year of experience for 3years per officer. Max 6 points	6	
VII.	Gross Premium Turnover	Average premium turnover for the last two years – 1 point every	10	

		Kshs.150million handled. Max10 points		
VIII.	Evidence of settling claims in excess of 5 Million each to reputable clients (Attach copies of Discharge Vouchers or equivalent).	1 point for each client with 5M claim and above up to a maximum of 5points	5	
IX.	Evidence of re-insurance arrangements	Statement from IRA confirming the same required Max 3 points	3	
X.	Firm's Financial Standing	Financial audited accounts for two (2) previous years endorsed, signed and stamped by a registered external auditor.	4	
XI.	Evidence credit worthiness	Letter from the firm's bankers or Credit Retention Bureau.	3	
XII.	Solvency ratio as per IRA 2016 annual report	150% and above	2	
XIII.	Liquidity Ratio as per IRA 2016 annual report	Above 110%	4	
XIV.	Status of Litigation	Statement from the firm commission of oath	2	
XV.	Detailed work plan on how to manage the County Government Kirinyaga Account	Detailed work plan on how to manage the County Government Kirinyaga Account in line with the description of service / scope of service including the person / agent's contact details appointed to handle the account. The contact details for the appointed person / agent shall include name, office location, 24 hours telephone number and email address.	5	
	TOTAL		100	

Note:

In addition to the mandatory requirements above, a minimum technical score of 70% shall be required to proceed to the financial evaluation.

STAGE 3. FINANCIAL EVALUATION

The financial evaluation will include:

(1) Arithmetic Errors

The bid shall be checked for arithmetic errors based on the rates and the total sums indicated in the bills of quantities. Confirmation shall be sought in writing from the tenderers whose tender sums will be determined to have a significant arithmetic error to their disadvantage, to confirm whether they stand by their tender sums. Discount if any shall be treated as an error.

(2) Comparison of rates

The evaluation committee will compare rates from different bidders and note consistency of rates and front loading. The evaluation committee will judge and make an appropriate decision giving evidence.

(3) Financial Evaluation

The financial submissions of the required goods and services will be divided by the lowest bidder's financial quote to determine the financial score of each bidder using the formulae below:

Sf = 100 X^{FM}/F where: Sf is the financial score; **Fm** is the lowest priced financial proposal and F is the price of the proposal under consideration.

Proposals will be ranked according to their combined technical (St) and financial (St) scores using the weights (T=the weight given to the Technical Proposal as 70%: P = the weight given to the Financial Proposal as 30%)

Combined Technical and Financial scores is: - $S = St \times T\% + Sf \times P\%$ Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T=the weight given to the Technical Proposal: P = the weight given to the Financial Proposal; T + p = I)

SUMMARY OF EVALUATION AND COMPARISON OF TENDERS

The following evaluation criteria shall be applied not withstanding any other requirement in the tender documents.

Selection Process

Ouality Cost Based Selection

The table below summarizes the overall evaluation process and the proposed weighting of each stage.

AREA RATING	RATING/SCORE
STEP 1: Preliminary evaluation	Elimination
STEP 2: Technical Evaluation	70
STEP 3: Financial Evaluation	30
Combined Technical and Financial Score	100

SECTION VIII - STANDARD FORMS

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FORM OF POWER OF ATTORNEY

(All bidders shall complete this form otherwise; their bids shall be considered as non-responsive)

We		(Name of Bidder)
	ng) duly authorise	(Name of Town (Name of person appointed to act
		our behalf on all matters pertaining
COUNTY GO	OF MEDICAL COVER AND WIBA INSTORMENT STAFF ed and delivered:	URANCE SERVICE TO KIRINYAGA
Name of ap	pointed attorney:	
Signature o	of appointed attorney:	
Witnessed	by:	
1.	Name of First Company Director: _	
	Signature:	
2.	Name of Second Company Director	::
	Signature:	
Com	pany Seal:	
	N	ame and Title

FORM OF TENDER

		Dat	e	<u> </u>		
		Tender	Negotiation 1	number: 85	0384 - 202	0/2021
To:						
[name ar	nd address	s of County Gove	ernment Kirin	yaga]		
Gentlemen and	l/or Ladie	s:				
receipt of which	n is hereby	ed the tender y duly acknowle(ins	dged, we, the	e undersign	ed, offer to p	rovide
said ter	nder	documents	for	the	sum	of
(total tender an 2. We	 nount in w undertake	ords and figures , if our Tender ices schedule sp	s) s is accepted	d, to provid	de the servi	ces in
of equivalent t	o 5% perc	accepted, we wi ent of the Cont escribed County	ract Price fo	r the due p		
fixed for tender	opening o	ide by this Tend of the Instruction epted at any tim	ns to tendere	rs, and it sh	all remain b	inding
	award, sha	together with yall constitute a Ces.		_		-
6. We us you may receiv		that you are no	t bound to a	ccept the lo	west or any	tender
Dated this		day of	20			
[signature]			[in the cap	pacity of]		
Duly authorize	d to sign t	ender for an on	behalf of			

CONFIDENTIAL BUSINESS QUESTIONNAIRE

You are requested to give the particulars indicated in Part 1 and either Part 2 (a), 2(b) or 2(c) whichever applied to your type of business.

Part 1 General

You are advised that it is a serious offence to give false information on this form.

Bu	siness Name			
Lo	cation of Business Pren	nises		
Plo	ot No,	Stree	t/Road	
Postal addressTel No				
No		Emai	1	
	Registration Certificate No.			
	_		andle at any one time – Kshs.	
			······	
	3			
		• •	- Sole Proprietor	
			Age	
	Nationality		Country of	
	Origin			
	Citizenship details			
		Part 2 (b) – Partnership	
	Given details of partne	ers as follows		
	Name	Nationality	Citizenship details	Shares
	Name	Nationality	Citizenship details	
	Name	Nationality	-	
	Name 1	Nationality	- 	
	Name 1	Nationality	-	
	Name 1	Nationality		
	Name 1	Nationality		
	Name 1	Nationality Part 2 (c) – R	egistered Company	
	Name 1	Nationality Part 2 (c) – R	egistered Company	
	Name 1	Nationality Part 2 (c) – R	egistered Company	
	Name 1	Nationality Part 2 (c) – R I issued capital of co	egistered Company	
	Name 1	Nationality Part 2 (c) – R I issued capital of co	egistered Company	
	Name 1	Part 2 (c) - R I issued capital of correctors as follows	egistered Company ompany	
	Name 1	Part 2 (c) - R I issued capital of correctors as follows	egistered Company ompany	
	Name 1	Part 2 (c) - R I issued capital of correctors as follows	egistered Company ompany	
	Name 1	Part 2 (c) - R I issued capital of correctors as follows	egistered Company ompany	
	Name 1	Part 2 (c) - R I issued capital of correctors as follows	egistered Company ompany	

PROFESSIONAL QUALIFICATIONS

Officer's Name	Position Held	Professional Qualifications (list)	Date of Qualification	Educational Qualification - Highest only e.g., University degree (Specify)

Signature		
Chief Executive Officer	Principal Office	Date

CLIENT REFERENCE FORM

(Five Clients to fill separate forms) Name of Insurance company				
Name and address of Insured (Client)				
Insurance Policies handled	••••••			
Class of Insurance			Period of Co	over
Performance Evaluation				
(The insured to indicate client rating	by ticking th	ne appro	priate box)	
How do you rate the performance of the insurance company as per their responsiveness to the following:-	Excellent	Good	Average	Poor
1. Claims handling				
2. Underwriting responsiveness				
3. General customer care				
Name of authorized signatory				
Title		• • • • • • • • • • • • • • • • • • • •		
Signature				
Date				
Official stamp of the Insured			•••••	
Telenhone contacts: -				

CONTRACT FORM

THIS AGREEMENT made theday of Yearbetween [name of Procurement entity] of [country of Procurement entity] (hereinafter called "the Procuring entity") of the one part and [name of tenderer] of [city and country of tenderer] (hereinafter called "the tenderer") of the other part:
WHEREAS the Procuring entity invited tenders for the GPA cover and has accepted a tender by the tenderer for the supply of the services in the sum of [contract price in words in figures] (hereinafter called "the Contract Price").
words in figures] (hereinafter called "the Contract Price").
NOW THIS AGREEMENT WITNESSTH AS FOLLOWS:-
1. In this Agreement words and expressions shall have the same meanings as are
respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall be deemed to form and be read and construed as
part of this Agreement, viz:
(a) the Tender Form and the Price Schedule submitted by the tenderer;
(b) the Schedule of Requirements
(c) the Details of cover
(d) the General Conditions of Contract
(e) the Special Conditions of Contract; and
(f) the Procuring entity's Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the
tenderer as hereinafter mentioned, the tenderer hereby covenants with the
Procuring entity to provide the over and to remedy defects therein in conformity in
all respects with the provisions of the Contract.
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.
IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written
Signed, sealed, delivered by the (for the Procuring entity)
Signed, sealed, delivered by the (for the tenderer) in the presence

TENDER SECURITY FORM

Whereas [name of Bidder] (hereinafter called <the tenderer> has submitted its bid dated [date of submission of bid] for the provision of insurance services (hereinafter called <the tender?

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country]
having our registered office at [name of procuring entity] (hereinafter called <the< td=""></the<>
procuring entity> in the sum of [state the amount] for which payment well and truly
to be made to the said procuring entity, the Bank binds itself, its successors, and
assigns by these presents. Sealed with the Common Seal of the said Bank this
day of 20

THE CONDITIONS of this obligation are:-

- 1. If the tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Form; or
- 2. If the tender, having been notified of the acceptance of its tender by the procuring entity during the period of tender validity
 - (a) fails or refuses to execute the Contract Form, if required; or
 - (b) fails or refuses to furnish the performance security, in accordance with the Instructions to tenders.

We undertake to pay to the procuring entity up to the above amount upon receipt of its first written demand, without the procuring entity having to substantiate its demand, provided that in its demand the procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the conditions, specifying the occurred condition(s)

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above stated date.

[Authorized Signatories and official stamp of the Bank]

(Amend accordingly if provided by Insurance Company)

PERFORMANCE SECURITY FORM

To: County Government Kirinyaga P.O Box 260 Kutus

WHEREAS	[name of to	enderer	
(Hereinafter called "the tenderer") has u			ontract No.
[reference number of the contract]	dated	20	to
[reference number of the contract] supply	•••••		
[description of insurance services] (Hereir	nafter called "the	Contract")	
AND WHEREAS it has been stipulated by	you in the said C	Contract that th	ne tenderer
shall furnish you with a bank guarantee			
therein as security for compliance with	the Tenderer's pe	erformance obl	igations in
accordance with the Contract			
AND WHEREAS we have agreed to give t	he tenderer a gua	rantee:	
THERFEFORE WE hereby affirm that we	are Guarantors a	nd responsible	to you, on
behalf of the tenderer, up to a total of		-	
[amount of the guarantee in words and fu	<u>gures],</u> and we un	dertake to pay	you, upon
your first written demand declaring the to			
and without cavil or argument, any			
your needing to prove or to show ground			
specified therein.		your domain (or the sum
This guarantee is valid until the	day of		20
Signature and seal of the Guarantors			
[Name of bank of financial institution	on]		
[Address]			
[Date]			

(Amend accordingly if provided by Insurance Company)

LETTER OF NOTIFICATION OF AWARD

County Government Kirinyaga P.O Box 260 **KUTUS**

0:
E: Tender No
Tender Name
his is to notify that the contract/s stated below under the above mentioned ender have been awarded to you.
 Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.
(FULL PARTICULARS)

ANTI-CORRUPTION DECLARATION COMITMENT/ PLEDGE

I/We/Messrs of Street, Buildi			
P O Box			
Contact/Phone/Emai declare that Pt Tendering process wh	ablic Procurement is	s based on a free and fair	competitive
I/We			
		te, directly or indirectly, any i ons or business associates, in	
Tender No			
for or in the subseque	ent performance of th	ne contract if I/We am/are suc	ccessful.
Authorized Signature			
Name Signatory	and	Title	of
Stamp			

FORM SD1

SELF DECLARATION FORMS (r 62)

REPUBLIC OF KENYA

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.

I, in the follows: -			
1. THAT I am the Com Director/Principal Officer/Direct name of the Company) who is a B(insert tender time of the Procuring entity) and duly a	tor ofidder in respect of T tle/description) for .	'ender No (i	(insert for insert name
2. THAT the aforesaid Bidder, debarred from participating in pr			
3. THAT what is deponed to he information and belief.	ereinabove is true t	to the best of my	knowledge,
(Title)	 Signature)	 (Date)	
Bidder Official Stamp			

Note: This form \underline{MUST} be filled, signed and submitted by all the bidders participating in this tender. This is a mandatory requirement under the new Public Procurement Asset and Disposal Act 2015 that came into effect on 7^{th} January 2016

FORM SD2 SELF DECLARATION FORMS (r 62)

REPUBLIC OF KENYA

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN

ANY CORRUPT OR FRAUDULENT PRACTICE.

I, being a resident of in the Republic of ----- do hereby make a statement as follows:-1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of (insert name of the Company) who is a tender title/description) for (insert name of the Procuring entity) and duly authorized and competent to make this statement. 2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of (insert name of the Procuring entity) which is the procuring entity. 3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of(name of the procuring entity) 4. THAT the aforesaid Bidder will not engage / has not engaged in any corrosive practice with other bidders participating in the subject tender 5. THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

Note: This form <u>MUST</u> be filled, signed and submitted by all the bidders participating in this tender. This is a mandatory requirement under the new Public Procurement Asset and Disposal Act 2015 that came into effect on 7th January 2016

(Signature)

(Date)

(Title)

Bidder's Official Stamp

FORM RB 1 REPUBLIC OF KENYA

PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NOOF20
BETWEEN
APPLICANT
AND
RESPONDENT (Procuring Entity)
Request for review of the decision of the (Name of the Procuring Entity) of
dated theday of
Noof20
REQUEST FOR REVIEW
I/We,the above named Applicant(s), of address: Physical
address
Public Procurement Administrative Review Board to review the whole/part of the
above mentioned decision on the following grounds , namely:-
1.
2.
etc.
By this memorandum, the Applicant requests the Board for an order/orders that: -
1.
2.
etc
SIGNED(Applicant)
Dated onday of/20
FOR OFFICIAL USE ONLY
Lodged with the Secretary Public Procurement Administrative Review Board on
day of20
SIGNED Board Secretary